



## Evolve Technologies (Pvt.) Limited

Evolve Technologies (Pvt.) Limited is a company incorporated in Sri Lanka to provide global customers with world-class business management software solutions and IT services.

We are a team of dedicated professionals focused entirely on delivering exceptional business management solutions that solve real workplace challenges. We are committed to facilitating your company's success, sustained growth and profitability through flexible, scalable, customizable business software solutions, IT services, Outsourcing, BPO and Call center services.

We welcome you to our Software and Technical centre in Colombo, which will give you an opportunity to meet our highly skilled staff and management and view our facilities.

## **Our Mission**

To constantly strive to meet or exceed our customer needs and expectations in a manner that satisfies all our stakeholders, to be a profitable provider of high quality software solutions, and to stay ahead in competition by constantly improving our skills and innovating new products and services based on the needs of the market.

## Our Vision

To be the finest & leading organization in providing IT related solutions and services to the corporate community globally.

## Our Services

#### Software Development Services

We specialize in customized software development activities and integration solutions.

Our solutions are based on both offshore & onsite models catering to the local & international market.

Our developments are guaranteed of high quality & standards as we use proven development methodologies in our deliverables.

#### Our technology capabilities are;

- Microsoft .Net / C# / VB technologies using MSSQL / Oracle
- Open source technology using PHP / MySQL
- Java technologies using MySQL / MSSQL / Oracle / AS400
- Apache, Tomcat, Servlets, Delphi, Perl, Java Scripting, VB Scripting, XML, XSL
- Mobile developments using Code warrior, embedded VB, VC++, GPRS, GSM, J2ME, CLDC, WML
- Web designing, development, Desktop publishing and multimedia developments
- MS Server, MAC OSX, Linux, Solaris, FreeBSD

## Our Services

#### IT Outsourcing, BPO and Call Center Services

Evolve is a leading provider of business process outsourcing services offering Call center services, Software development services, Technical support services, remote IT services and financial services.

- Leading IT Off-shore Service Provider
- State-of-the-art call desk facilities for inbound and outbound help desks
- Dedicated high speed internet connectivity
- Uninterrupted power supply and backup facility.
- We hire the best and intelligent IT engineers and call agents
- Round the clock manned security and access control systems

## Our Services

#### IT Services

- Integrated Infrastructure Management
- Service desk support
- Deskside support
- Install/move/add/change support
- "Break/fix" hardware and software support
- Remote device monitoring and management
- Network Operations Center

#### Business Models we use

# Dedicated Development Center Model

A Dedicated development center, which is an extension of the customer's software engineering facility. The customer pays fixed monthly rate for the team.

#### **Hybrid Model**

In this model a major portion of a project is on a Fixed Price basis and at the same time resources are deployed on a Time and Materials Pricing basis. Adopting such a model enables the client to maximize their budgets without compromising any aspect of the project tself.

#### Fixed Price Model

The customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to well-defined deliverables. For any change in scope a predefined fixed hourly rate agreed at the initial stage of start of project is paid. This model is best the used when the scope of price work is clear.

#### Time and Material Model

Under this model we define the business model and work hand in hand with our client for end-to-end execution of project. The client pays a fixed hourly rate. At times once the scope is frozen the time and material project also gets converted to the fixed

#### Business Models we use

#### Fixed Price Based Model

This is the business model applied to most of the projects wherein the scope of the project is known and confirmed. At Evolve, we use various estimation methods to derive effort estimation for the project.

#### Time and Material Based Model

This is the right model for a project with an ever evolving scope or for projects which are having smaller scopes but are part of bigger applications. Here we work in collaboration with the clients for an end to end project execution while costing is derived mostly on an hourly basis.

#### Alliances / Partners

Evolve is keen and open to alliances and accept partnerships in the business interest of each other. We extend the benefit of our technical expertise in various technologies and the domain experience to be your technical alliance. You take care of the marketing aspects and we keep investing into technology to give you the most updated and versatile solutions which is in-turn adapted to latest technology.

#### Business Models we use

#### Dedicated Development Center

Within this option, a team of dedicated resources are assigned for a fixed contract period of time. These teams would act as an extended IT arm of your IT teams or department. Dedicated teams, although are part of Evolve, will have complete access to all the facilities and support as other teams do and if required, will also be equipped with specialized needs as demanded by the clients.

#### Joint Development Environment

This methodology involves multiple development partners, in the design and development of an application, through a collaborative efforts while being part of a common development environment. In order to maximize our client's IT investment, Evolve is actively establishing joint development alliances with leading IT firms to either expand product and service offerings, or to jointly develop and introduce entire new software solutions to the marketplace.

## Our Products

- Authorized Partner for SAGE 300 ERP (Formerly Known as Sage ACCPAC ERP)
- Sole Distributor for F-SECURE Cyber Security Products
- Evolve 360 ERP Semi ERP Business Management System
- Evolve Hotel Management System (with online reservations)
- Evolve Human Resource Management and Payroll Solution
- Evolve Student Management System / University Management System
- Evolve Restaurant Management & POS Solution

## Our Strengths & Capabilities

120 Qualified, Experienced and highly skilled Human Talent.

State-of-the-Art Technical Center & Software Development Facility

8 Years of Solid Industry Exposure

Proven and Successful Client Support World-wide

Financially strong with over 7 years of continuous profitability

Proven Leader in the IT Outsourcing Industry

Global presence and Offshore experience

Quick turnaround time. 24 hour 365 day Operations

Highly Skilled and Professional Staff - Continuous Training on modern technologies

## Our Story

- Founded in 2009 as a small company with a big vision
- Maintained a phenomenal growth over the years.
- Achieved total financial stability since inception and grown solely based on internally generated funds.
- Timely delivery of many successful projects over the years and consistent record of repeat customers.
- Technology partnerships with Internationally renowned IT service providers.
- Partnerships with many software development houses across the globe.
- Two strong long term partnerships with Internationally renowned Companies.

Inbay Limited - UK for IT integration services since year 2009 onwards

(EVOLVE manages the technology production facility of Inbay from Colombo)

One IT (Pvt.) Limited - Australia for software development and website designing since year 2011 onwards.

(EVOLVE manages the development center of OneIT from Colombo)



## Our Professional Human Talent

### Software Development





## Our Professional Human Talent

#### Implementation Support & Quality Assurance





## Our Professional Human Talent

#### 24 x 7 IT Support Facility







#### **Year 2009**

#### Corporate Performance

Established as a family owned Software development company with an infrastructure to support and service custom software development and system application development.

#### Global Initiatives

Establishment in Colombo - Sri Lanka.

#### Strategic Achievements

Appointed as a Value Added Reseller of SAGE ACCPAC ERP software solutions.

Entered into a contract with INBAY Limited in UK to provide remote IT Support services to their customers in UK.



#### **Year 2010**

#### Corporate Performance

- The year EVOLVE became international.
- Our customer in UK entered into a Joint Venture partnership with EVOLVE to service their customers from Sri Lanka.
- Incorporated Involve360 (Pvt.) Limited as a Subsidiary company of Evolve and Inbay Ltd. of UK to provide dedicated service to UK customers.

#### Strategic Achievements

Developed an ERP software system locally to be marketed in the Sri Lankan market for various local industries.



#### **Year 2011**

#### Corporate Performance

- Evolve entered into a partnership agreement with a company in Australia, OneIT (Pvt.) Limited to develop customized software and website developments for their customers.
- We have established a separate division with dedicated software engineers and web designers to handle our partners development work.
- Started with 3 software developers and expanded to 18 engineers by now.
- We have handled industries like Advertising & Media, Dairy, Finance & Insurance, Healthcare, hospitality and travels.

#### Strategic Achievements

Locally developed a Human Resource Management & Payroll system to be marketed in the Sri Lankan market for various local industries.



#### **Year 2012**

#### Corporate Performance

Focus on becoming a One Stop Shop for IT and Call Center solutions provider Worldwide.

#### Global Initiatives

Establishment of Hindi and Ulundu language Help Desk and Call Center support services provider for a company in Hong Kong who provided Forex Trading to customers in India.

#### Strategic Achievements

Locally developed a Hotel Management software system with an online booking engine to be marketed in Sri Lanka for the Hospitality industry.

Locally developed a Restaurant Management POS system to be marketed in the Sri Lankan market for Restaurants.



#### Year 2013 / 2014

#### Corporate Performance

- The year of automation.
- The introduction of new, sophisticated automation tools (N-able and Autotask), brought a sea of change in the way Inbay's services were delivered. All manual procedures became automated processes.
- The result? A huge increase in productivity and reduced cost of delivery.

#### Strategic Achievements

Locally developed a CRM software system to be marketed in the Sri Lankan market for various local industries.

Evolve was appointed as the sole distributor of the award winning F-Secure antivirus products in Sri Lanka by F-Secure Corporation in Finland.



#### Year 2015 / 2016

#### Corporate Performance

- Established a Network Operations Center in Colombo.
- We have the best technology and best team of engineers to handle NOC center.
- NOC platform securely and seamlessly connects to customers infrastructure, providing the most advanced event detection and efficient workflow management.
- Our network, server and application monitoring system provide detailed metrics and visibility, allowing our team to react quickly and troubleshoot effectively.

#### Strategic Achievements

Locally developed a University Management Software to be marketed in the Sri Lankan market for Schools and Universities in Sri Lanka.

Evolve is Appointed as reseller of pin authenticated, hardware encrypted portable data storage solutions in Sri Lanka by iStorage of UK.



#### **Year 2017**

#### Corporate Performance

- Incorporated a Branch office at the 'Global IT Park' in Niigata City, JAPAN.
- Established a Joint venture partnership with Adam-i Company Ltd. Japan to offer software outsourcing services to clients in Japan.
- Successfully completed two software projects within a short period of six months for two IT companies.
- Our software engineers are working onsite for customers in Japan and also performing software development services remotely from Sri Lanka.

#### Strategic Achievements

Evolve was appointed as a distributor for **SentinelOne** next-generation endpoint and server protection software from USA.



#### 'Best EMPLOYER Brand 2016'

Evolve was honored with the prestigious 'BEST EMPLOYER BRAND' award for the year 2016 by the

World HRD Congress.



EVOLVE TECHNOLOGIES (PVT) LTD.

SOUTH ASIAN
PARTNERSHIP SUMMIT &
BUSINESS AWARDS





We were recognized as a leader in this category for the commitment in aligning its people and workplace best HR practices. Evolve also ensures that all employees receive intensive training in the leading technologies that emerge into the market which enables itself to maintain high competency levels resulting in impeccable IT and software solutions.



#### 'Best EMPLOYER Brand 2017'

Evolve was honored the 'BEST EMPLOYER BRAND' award for the 2<sup>nd</sup> consecutive year in 2017 as well for the commitment in aligning its people and workplace best HR practices.







#### 'BPO Organization of the Year - 2017'

We were also honored with the prestigious award of being the 'BPO Organization of the Year - 2017' based on revenue, growth, proficiency and customer service.





# Our Success Stories

## Testimonial



nbay Ltd | 45 Broadwick | London W1F 9QW | T: 0203 435 6435 | F: 020 7900 310

Evolve Technologies (PVT) Ltd No, 82, W A D Ramanayake Mawatha, Colombo 02 Sri Lanka

Dear Sir/Madam,

I am writing to give an overview of our relationship with Evolve Technologies (PVT) Ltd based in Colombo, Sri Lanka.

We have worked on a very close basis with both Mr Lal Pintoe and Mr Nishantha Pintoe at Evolve Technologies since 2007, during which time we have collaborated with them on a number of high-profile technology projects. Since working with Evolve we have significantly grown our technical delivery service from a small team of two to a team of over 100 engineers at our Global Services Delivery Centre (GSDC) in Colombo, from which we deliver high quality technical support services to our base of UK. US and Australian clients.

Evolve facilitated every aspect of our business development within Sri Lanka working very closely with us to ensure that our needs were fully met at all times. We have found Sri Lanka to offer a unique opportunity to find highly qualified, conscientious and hardworking engineers who are used to dealing with overseas clients in a BPO environment and have successfully grown our business on the back of our ability to deliver cost effective highly skilled services.

From helping us to find suitable premises; fit out our offices and find, train and retain quality technical staff, they have been fundamental in setting up and running our technical delivery facility for us. As well as taking care of our technical needs, they also manage our accounting, HR, company administration and procurement functions within Sri Lanka.

We have also worked with Evolve on a variety of software development projects where we have found them to be flexible, responsive and able to deliver innovative solutions which fit our business and technology needs on each occasion. We have gone on to recommend their software development services to several of our own clients over the years.

Overall we have been extremely pleased with our collaboration with Evolve Technologies and envisage working with them for many years to come. I would have no hesitation in recommending their services to any prospective client and would be happy to provide a more in depth personal reference for them on request.

Yours faithfully,

Kristian Wright
Managing Director

## Testimonial



Evolve Technologies (PVT) Ltd No, 82, W A D Ramanayake Mawatha, Colombo 02 Sri Lanka

Dear Sir/Madam,

I am writing to summarise our relationship with Evolve Technologies (PVT) Ltd based in Colombo, Sri Lanka.

We have been working with Evolve Technologies in the area of custom software development since 2012. We initially started our software development centre in Colombo with test team of 3 staff. As the model proved itself, we have grow it to employing 15 staff and the Colombo team now forms the backbone of our software development group.

We found that we have been able to hire and retain a excellent calibre of staff in Colombo and they have provided a high level of quality and reliability to us and our customers.

I can highly recommend the Evolve model of business as it provides a high level of openness and transparency. The working conditions, HR and operational support that Evolve provides are exceptional and enable us to provide conditions for our team that both foster high levels of productivity and that we are proud of. For these reasons, I have recommended Evolve to many other companies.

I expect our relationship with Evolve will continue to grow in the future and I can strongly recommend them to anyone considering their services.

Yours sincerely,

David Barton Managing Director

# Thank You



www.evolve-sl.com